

PRODUCT NEWS
BULLETIN #
VB_03_27_09
March 27, 2009
FOR
PARTNERS/RESELLERS

Subject: NEW T1/E1 DAUGHTER CARD INTRODUCTIONS

Vanguard Networks is announcing the introduction of new FT1/T1 and FE1/E1 daughter cards that are **functionally identical** with and priced identically to the existing T1 and E1 daughter cards that are being replaced. Factory-ordered shipments of the new daughter cards will begin approximately on April 28, 2009, after inventory of the current T1 and E1 cards has been exhausted.

Why are we doing this? A hardware component used to build the current T1/E1 daughter cards has reached end-of-life status, which has prompted Vanguard Networks to introduce new versions of T1 and E1 daughter cards.

Table 1 identifies the specific daughter cards being replaced and their replacements along with the

compatible platforms that the new daughter cards will be supported on.

Daughtercard			34X Series Platform		3400 Series Platform			6800 Series Platform	
D	Description	Product Code	340E	342	3410	3460	3480	6840	6841
Current	FT1 - 120 Ω	49666	Yes	Yes	Yes	Yes	Yes	Yes	Yes
New	FT1 - 120 Ω	1600-00001	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Current	FE1 - 75 Ω	49669	Yes	Yes	Yes	Yes	Yes	Yes	Yes
New	FE1 - 75 Ω	1600-00075	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Current	FE1 - 120 Ω	49716	Yes	Yes	Yes	Yes	Yes	Yes	Yes
New	FE1 - 120 Ω	1600-00120	Yes	Yes	Yes	Yes	Yes	Yes	Yes

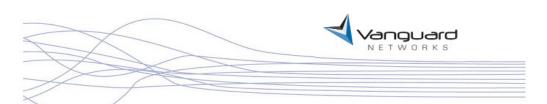
Table 1: Current and New T1/E1 Daughter Card Support Matrix

IMPORTANT: <u>Daughter card site population rules for the current and new T1 and E1 daughter cards are identical for all the supported platforms shown in Table 1.</u>

Table 2 answers some frequently asked questions (FAQs) about the replacement plan.

FREQUENTLY ASKED QUESTIONS (FAQs) ABOUT T1/E1 REPLACEMENT DAUGHTER CARDS

	TABLE 2					
	FAQ	Answer				
1.	EOL Announcement Date	03-27-2009				
2.	What are the specific T1 and E1	FT1 – 49666; FE1 - 75 Ohm – 49669				
	product codes being replaced?	FE1 – 120 Ohm - 49716				
3.	What are the specific new T1 and E1	FT1 – 1600-00001; FE1 - 75 Ohm – 1600-00075				
	product codes?	FE1 – 120 Ohm – 1600-00120				
4.	Will the price change for the new T1	Pricing will not change for the new T1/E1 cards.				
	and E1 daughter cards?					
5.	Can partners/resellers place specific	Orders for current T1 or E1 cards will be fulfilled				
	orders for the current T1 or E1 product	as inventory permits. Customers will be offered				
	codes?	the replacement card after current product				
		codes/cards are exhausted in inventory. Therefore,				



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		for purchase orders of current cards,
		partners/resellers should wait for confirmation
		from Vanguard Networks whether the current
	***************************************	cards are still available.
6.	Will there be a change to product	There will be no change to product codes for such
	codes of bundles containing the new	bundles. You can continue ordering the same
	T1/E1 cards?	bundles.
7.	How will a partner/reseller know if a	The individual cards that are part of the ordered
	bundle order (base unit + cards)	bundle each have their unique product code. This
	contains current or new T1/E1 cards?	will enable partners/resellers to identify new T1
		or E1 daughter cards in the delivered bundle.
8.	Will the current T1 and E1 cards	Yes – In NA for contracted partners/resellers.
	continue to be supported by Vanguard	International partners are covered if they have
	Networks service organization for	current International Channel Support. For non-
	existing deployments?	contracted partners/resellers, support will be at
		Vanguard Networks' discretion.
9	Is there a cut-off date after which the	At this time, there is no cut-off date since
	current cards will not be supported by	functionally identical cards will be available.
	Vanguard Networks service	However, note that if Vanguard Networks
	organization?	determines that a replacement T1 or E1 card is
	8	needed to address a service issue, a new version
		of the card may need to be installed. This might
		require the customer to update their Vanguard
		Networks Applications Ware software to be
		compatible with the new card.
10.	From what software release onwards	The new cards will be supported from Release 7.2
10.	will the new cards be supported?	onwards.
11.	Will the current cards not be supported	Release 7.2 onwards will support both the current
11.	by new software releases?	and new cards. This will ensure that existing
	by new software releases:	deployments with current T1/E1 daughter cards
		can benefit from new software capabilities
		_
12.	If a sarving call requires that a surrent	introduced by Vanguard Networks. This decision will be at the discretion of
12.	If a service call requires that a current	
	version T1 or E1 card be replaced, will	Vanguard Networks. Inventory permitting, the
	the replacement be a current or new	replacement will be the current version.
	card version?	Otherwise, the replacement will be the new
		equivalent card which may require the customer
		to update their Applications Ware software to
		R7.2 or higher. Partners/resellers are encouraged
		to have their customers update their software to
		the latest revisions to ensure smooth support.

For any questions related to this bulletin announcement, please contact your Vanguard Networks Sales Representative at +1 (508) 964-6200 or sales@vanguardnetworks.com